

**2006 GBC Member Benefits**  
(GBC Rate card # 3)

<b>Benefits</b>	<b>Scope / Your Investment</b>		<b>What it's worth to you</b>
<b><u>Bronze membership:</u></b>			
	<b>\$25/month or \$300 per year</b>		
a. Discussion forums	Unlimited		
b. Discounts on consulting	See current rate card	25% discount	\$300
c. Discounts on Brainstorming meetings	See current rate card	30% discount	300
d. Discounts on Estimating Webinar	See current rate card	50% discount	400
e. Discounts on JRHEI software		25% discount	
		<b>Savings</b>	<b>\$1,000</b>
<b><u>Silver membership:</u></b>			
	<b>\$125/month or \$1,500 per year</b>		
a. Includes all of Bronze benefits			<b>\$1,000</b>
b. Estimating Webinar	Included	One per year	400
c. Bid reviews	Included	UP to three per year	360
d. Budget review	Included	One per year	240
e. JRHEI software upgrades	Included	EP, MSX CD, BB & JC	+
f. JRHEI software training	Included (up to 2 hrs/yr)	EP, MSX CD, BB & JC	480
		<b>Savings</b>	<b>\$2,480</b>
<b><u>First year Gold membership:</u></b>			
	<b>\$375/month or \$4,500 per year</b>		
a. Includes all Bronze benefits and 1.5 days of on-site consulting for a total of 18 hours of consulting.			<b>\$1,000</b> (See Note E)
b. JRHEI software upgrades	Included	EP, MSX CD, BB & JC	+
c. Monthly Strategic issue teleconference	Included (0.5 hr/mo)	With Co. owner or staff *	1,440
d. Half day SCAAP consult	Included (on-site)		1,500
e. Half day BWC consult	Included (on-site)		1,500
f. Half day MYR consult	Included (on-site)		1,500
g. HTPLIP package	Included		450
h. Estimating Platform software	Included		300
i. Brainstorming meeting can be added for \$58/month additional cost			
j. With the <b>Initial Gold membership</b> you save the equivalent cost of a full day of consulting.			
		<b>Total value</b>	<b>\$7,690</b>
<b><u>First year Gold Plus membership:</u></b>			
	<b>\$695/month or \$8,340 per year</b>		
a. Includes all Bronze benefits and 2.5 days of on-site consulting for a total of 32 hours of consulting.			<b>\$1,000</b> (See Note E)
b. JRHEI software upgrades	Included	EP, MSX CD, BB & JC	+
c. Monthly Strategic teleconference	Included (1.0 hr/mo)	With Co. owner or staff *	2,880
d. One Day SCAAP consult	Included (on-site)		2,400
e. One Day BWC consult	Included (on-site)		2,400
f. Half day MYR consult	Included (on-site)		1,500
g. HTPLIP package	Included		450
h. Estimating Platform software	Included		300
i. Brainstorming meeting can be added for \$58/month additional cost			
j. With the <b>Initial Gold + membership</b> you save the equivalent cost of a full day of consulting.			
		<b>Total value</b>	<b>\$10,930</b>
<b><u>First year Platinum membership:</u></b>			
	<b>\$995/month or \$11,940 per year</b>		
a. Includes all Bronze benefits and 4.0 days of on-site consulting for a total of 50 hours of consulting.			<b>\$1,000</b> (See note E)
b. JRHEI software upgrades	Included	EP, MSX CD, BB & JC	+
c. Monthly Strategic issue teleconference	Included (1.5 hr/mo)	With Co. owner or staff *	4,320
d. Two Day SCAAP consult	Included (on-site)		4,800
e. One Day BWC consult	Included (on-site)		2,400
f. One Day MYR consult	Included (on-site)		2,400
g. HTPLIP package	Included		450
h. Estimating Platform software	Included		300
i. Brainstorming meeting can be added for \$58/month additional cost			
j. With the <b>Initial Platinum membership</b> you save the equivalent cost of 1.5 days of consulting.			
		<b>Total value</b>	<b>\$15,670</b>

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### **Sustaining Gold membership:                      \$300/month or \$3,600 per year**

<b>a.</b>	Includes all Bronze benefits and 2 half days of on-site consulting for a total of 14 hours of consulting.	<b>\$1,000</b>	
			(See Note E)
<b>b.</b>	JRHEI software upgrades                      Included                                      EP, MSX CD, BB & JC	+	
<b>c.</b>	Monthly Strategic issue teleconference    Included (0.5 hr/mo)                      With Co. owner or staff *	1,440	
<b>d.</b>	Half day consult (HDC)                              Included (on-site)	1,500	
<b>e.</b>	Half day MYR consult                                      Included (on-site)	1,500	
<b>f.</b>	Brainstorming meeting can be added for \$58/month additional cost		
<b>g.</b>	With the <b>Sustaining Gold membership</b> you save the equivalent cost of a full day of consulting.		
	<b>Total value</b>	<b>\$5,440</b>	

### **Sustaining Gold Plus membership:                      \$575/month or \$6,900 per year**

<b>a.</b>	Includes all Bronze benefits and 2 days of on-site consulting for a total of 28 hours of consulting.	<b>\$1,000</b>	
			(See Note E)
<b>k.</b>	JRHEI software upgrades                      Included                                      EP, MSX CD, BB & JC	+	
<b>l.</b>	Monthly Strategic issue teleconference    Included (1.0 hr/mo)                      With Co. owner or staff *	2,880	
<b>m.</b>	Half Day SCAAP consult                                      Included (on-site)	1,500	
<b>n.</b>	One Day consult    Included (on-site)	2,400	
<b>o.</b>	Half day MYR consult                                      Included (on-site)	1,500	
<b>p.</b>	Brainstorming meeting can be added for \$58/month additional cost		
<b>q.</b>	With the <b>Sustaining Gold + membership</b> you save the equivalent cost of a full day of consulting.		
	<b>Total value</b>	<b>\$9,280</b>	

### **Sustaining Platinum membership:                      \$795/month or \$9,540 per year**

<b>a.</b>	Includes all Bronze benefits and 3 days of on-site consulting for a total of 42 hours of consulting.	<b>\$1,000</b>	
			(See Note E)
<b>b.</b>	JRHEI software upgrades                      Included                                      EP, MSX CD, BB & JC	+	
<b>c.</b>	Monthly Strategic issue teleconference    Included (1.5 hr/mo)                      With Co. owner or staff *	4,320	
<b>d.</b>	One Day SCAAP consult                                      Included (on-site)	2,400	
<b>e.</b>	One Day BWC consult                                      Included (on-site)	2,400	
<b>f.</b>	One Day MYR consult                                      Included (on-site)	2,400	
<b>g.</b>	Brainstorming meeting can be added for \$58/month additional cost		
<b>h.</b>	With the <b>Sustaining Platinum membership</b> you save the equivalent cost of well over a full day of consulting.		
	<b>Total value</b>	<b>\$12,520</b>	

### **Pay as you go option:                                      See our 2006 J.R. Huston Enterprises, Inc. Consulting Rate Card**

#### **Note(s):**

- A. Members will be billed on their credit card on the first of each month.
- B. Member benefits apply to JRHEI sponsored events and do not apply to seminars or classes sponsored by Rutgers University/Cook College of Continuing Education, John Deere Landscapes, Hunter Industries, Industry Associations, etc.
- C. Members will be charged prevailing rates for events participated in if they cancel before their one year membership is completed.
- D. All travel expenses are included with on-site consulting.
- E. Gold and Gold Plus memberships are generally for companies with under \$2M gross annual sales. Platinum membership is for companies with over \$2M gross annual sales and includes additional consulting time to address the needs of larger companies and their staff. Additional consulting is available at current discounted GBC member rates.

\* Time can be used for training of company staff  
 SCAAP— Strategic company analysis and action plan consult  
 BWC—Bid with confidence consult  
 MYR—Mid-year review consult  
 ODC—One day consult  
 HDC—Half day consult